



Listing Input Form: Business Opportunity

All required fields are indicated with an asterisk *

1. BASICS

Listing Information:

*Price: \$ _____

Low Range Price:
\$ _____

*Listing Type:

- Exclusive Agency
- Exclusive Right with Exception
- Exclusive Right To Sells
- Net
- Open
- Probate

*Service Type:

- Full service
- Limited Service
- Entry Only

Address Information:

*Street #: _____ Street Direction: _____ *Street Name: _____ Street Suffix: _____

*Area:(see attached list): _____ *County: _____

*City: _____ *State: _____ *Zip: _____

*Cross Street: _____ *Thomas Guide Number: _____

Other:

Motivation For Selling: _____

Want: _____

2. Features:

*Terms:

- | | | | |
|---|--|--|---|
| <input type="checkbox"/> All Inclusive Trust Deed | <input type="checkbox"/> Contract | <input type="checkbox"/> Owner Will Carry | <input type="checkbox"/> Trade |
| <input type="checkbox"/> Cal Vet Loan | <input type="checkbox"/> Exchange | <input type="checkbox"/> Real Estate Owned | <input type="checkbox"/> Trust Conveyance |
| <input type="checkbox"/> Cash | <input type="checkbox"/> Fannie Mae | <input type="checkbox"/> FHA Loan | <input type="checkbox"/> VA Loan |
| <input type="checkbox"/> Cash To Existing Loan | <input type="checkbox"/> Freddie Mac | <input type="checkbox"/> Short Pay/Subject to Lender | <input type="checkbox"/> VA No Loan |
| <input type="checkbox"/> Cash to New Loan | <input type="checkbox"/> Lease Option | <input type="checkbox"/> Subject To Court | <input type="checkbox"/> VA No No Loan |
| | <input type="checkbox"/> Owner May Carry | <input type="checkbox"/> Subject To Other | |
| | | <input type="checkbox"/> Submit | |

Property Description: The Property Description shall be used to describe the property. Physical and aesthetic characteristics of the property only. All text must be entered in the English language ONLY. The following are not allowed to appear in Property Desc.: Gate/Alarm Codes Lock box Combo, FSBO, Vacant, E-mail Addresses, Website Addresses, Phone Numbers, Agent, assistant, co-list or owner names, any language that violates Fair Housing/HUD guidelines.

Virtual Tour: The Virtual Tour field shall contain ONLY a live link to a Virtual Tour of the property. The Virtual Tour may not include such things as: agent/broker photos, agent/broker names, phone numbers, website address, e-mail addresses or advertising other than about the property, No messages or solicitation of any kind. (i.e. <http://www.google.com>).

Seller's Initials (____)(____) Agent/Broker/Participants Initial (____)(____)



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3. Additional:

Business Information

Business Type:

- | | | |
|--|--|---|
| <input type="checkbox"/> Automotive/Services Stations | <input type="checkbox"/> Food Services | <input type="checkbox"/> Services - General |
| <input type="checkbox"/> Beauty | <input type="checkbox"/> Gift/Florist/Card Shops | <input type="checkbox"/> Services - Office/Professional |
| <input type="checkbox"/> Coin Operated | <input type="checkbox"/> Liquor Stores | <input type="checkbox"/> Tavern/ Cocktail Lounges |
| <input type="checkbox"/> Convenience Market/ Dairy/Supermarket | <input type="checkbox"/> Manufacturing | <input type="checkbox"/> Video |
| <input type="checkbox"/> Distribution/Wholesale | <input type="checkbox"/> Other See Remarks | |
| <input type="checkbox"/> Dry Cleaners | <input type="checkbox"/> Retail | |

Type of Lease:

- Full Service Gross
- Gross
- Modified Gross
- Other
- Percentage
- Triple Net

Monthly Rent: \$ _____ Sqft: _____ Lease/Sqft: _____ Lease Expiry Date: _____

Lease Deposit: \$ _____ Pct Lease: _____ Renewal Option: _____

EQUIPMENT IN RENT: _____

Contracted Lease Equipment: _____

Number of Employees:

Full: _____ Part: _____ Total: _____

Other:

How Long Est.: _____ With Present Owner: _____ Avg Customer Count: _____ Owner Work Hrs/Wk: _____

Owner Train _____ Parking Spaces: _____ Days/Hrs Open: _____

Yes No

Avg Mark Up: _____ Storage Facility: _____ Water: _____
 District Private
 Other Well

4. Balance Sheet:

Financial Information:

Assets

Cash: _____
 Inventory: _____
 Accts Rec: _____
 Equipment: _____
 Leasehold: _____
 Real Est: _____
 Other: _____
 Total: _____

Liabilities:

Accounts Payable: _____
 Accrued Expense: _____
 Long Term: _____
 Total: _____
 Retained Earn: _____

Annual Expense:

Total Rent: _____
 Insurance: _____
 Advertising: _____
 Accounting: _____
 Supplies: _____
 Telephone: _____
 Taxes: _____
 Licenses: _____
 Equipment Rental: _____
 Repairs: _____
 Payroll: _____
 Payroll Tax: _____
 Other: _____
 Other: _____
 Other: _____
 Total Expense: _____

Annual Income Statement:

Gross Sales: _____
 Cost of Sales: _____ -
 Gross Profit: _____ =
 Total Expenses: _____ -
 Net Income: _____ =

Adjustments:

Owner's Salary: _____
 Manager's Salary: _____
 Interest: _____
 Depreciation: _____
 Fringes: _____
 Adjustment: _____
 Adjusted Net Income: _____



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5. Price Includes:

CNTC: _____

Equipment: _____

Lease Value: _____

Goodwill: _____

Licenses: _____

Real Estate: _____

MCA: _____

Inventory: _____

Other 1: _____

Other Description: _____

Other 2: _____

Total Price Includes: _____

6. ROI:

Return On Investment:

Gross Profit: _____

- Total Expenses: _____ + Adjusted Net Income: _____

Cash Flow: _____ / (DP+ CC): _____ = % R.O.I. : _____

Principal: _____ - Debt Service: _____

+ Interest: _____

7. Listing Information: (Continued on Page 4)

*List Date: _____

*Expiration Date: _____

*Selling Office Compensation: _____

*Dual Var/Rate of Commission:

- Call For Information
- No
- See Remarks
- Yes

*Showing Instructions:

- Appointment Only
- Call First
- Call Listing Office
- Direct
- Drive By
- Gate Pass
- Key In Listing Office
- Restricted Access- Call Listing Agent
- See Remarks
- Subject To Inspection

Office Comments: _____



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Owner and Agent Information: (Continued from Page 3)

Owner: Corporation Franchise Partnership S Corporation Sole Proprietor

***List Agent Public ID:** _____

***Email Address 2:** _____

Co-List Agent Public ID: _____

Co-List Agent Name: _____

8. MLS:

***Free Internet Ad:**

- Yes
- No

***Send Address:**

- Yes
- No

Listing Paid:

- Yes
- No

***Photo Information:**

- Map, Sketched, or Photo Submitted
- User Will Upload their Own Photo

Broker Loaded:

- Yes
- No

Photo Notes: _____

“ The Information contained above is furnished for the sole benefit of Participants of MRMLS. All Information is intended as representative but is not guaranteed to be accurate.”

<u>*Agent Signature</u>	<u>Date</u>	<u>*Seller's Signature</u>	<u>Date</u>
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<u>*Broker/Participant's Signature</u>	<u>Date</u>	<u>*Seller's Signature</u>	<u>Date</u>
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Area List By Alphabetical Order

601 - Alhambra	232 - Gavilan Hills	173 - Los Verdes	Chaparral	283 - North San Die County	203 - Santa Rosa South/Tenaja
604 - Altadena	623 - Glassel Park	160 - Lunada Bay/Margate		133 - North Torrance East	672 - Shadow Hills
221 - Anza/Aguanga/Warner Springs	207 - Gliden Triangle/Calif Oaks	698 - Lytle Creek		132 - North Torrance West	656 - Sierra Madre
605 - Arcadia	246 - Glen Ivy/Alber Hill	243 - Machado/Country Club Heights		230 - Nuevo/Juniper Flats	671 - Silver Lake
287 - Arrowhead Area	624 - Glendale-Chevy Chase/ E. Glenoaks	163 - Malaga Cove		218 - Oakridge/Tucalota/ Valley/Glenoaks	176 - Silver Spur
606 - Atwater	626 - Glendale-Northwest	117 - McCarthy		134 - Old Torrance	657 - So. El Monte
607 - Azusa	628 - Glendale- South of 134 Fwy	231 - Mead Valley		244 - Old Town Elsinore(Main St Area)	658 - So. Pasadena
608 - Baldwin Pk/Irwindale	629 - Glendora	210 - Meadowview		686 - Ontario	139 - South Carson
263 - Banning/Beaumont/CherryValley	217 - Glenoaks Hills	227 - Menifee		699 - Out of Area	135 - South East Torrance-E
189 - Barton Hill	233 - Good Hope	284 - Mentone		118 - Pacific Square	127 - South East-Torrance-W
205 - Bear Creek	266 - Grand Terrace	216 - Mesa Grande/Bella Vista/ Mesa Highlands		213 - Pala Road/Red Hawk	120 - South Gardena
289 - Big Bear Area	631 - Hacienda Heights	168 - Mira Catalina		180 - Palisades	102 - South Inglewood
265 - Bloomington	124 - Harbor City	251 - Mira Loma/Jurupa Valley		167 - Palos Verdes Drive East	113 - South Lawndale
111 - Bodger/El Camino	122 - Harbor Gateway	186 - Miraleste Pines		165 - Palos Verdes Drive North	157 - South Redondo Bch- S of PCH
609 - Bradbury	223 - Hemet/San Jacinto	146 - Mnhhtn Bch Heights/Lib		169 - Palos Verdes Drive South	156 - South Redondo Bch- S of Tor
610 - Burbank	150 - Hermosa Beach East	144 - Mnhhtn Bch Hill		646 - Pasadena (NE)	179 - South Shores
236 - Canyon Lake	148 - Hermosa Beach Sand	147 - Mnhhtn Bch Mira Costa		645 - Pasadena (NW)	129 - South Torrance
136 - Central Carson	149 - Hermosa Beach Valley	142 - Mnhhtn Bch Sand		648 - Pasadena (SE)	130 - Southwood
119 - Central Gardena	276 - Highland	143 - Mnhhtn Bch Tree		647 - Pasadena (SW)	228 - Sun City
126 - Central Torrance	632 - Highland Park	145 - Mnhhtn Bch Village		175 - Peninsula Center	659 - Sunland/Tujunga
681 - Chino	107 - Holly Glen/Del Aire	639 - Monrovia		229 - Perris	209 - Temecula North
682 - Chino Hills	114 - Hollypark	685 - Montclair		649 - Pico Rivera	211 - Temecula South
683 - Claremont	128 - Hollywood Riviera	162 - Monte Malaga		185 - Plaza	201 - Temecula West
273 - Colton	187 - Holy Trinity	674 - Montebello		181 - Point Fermin	247 - Temescal Valley
248 - Corona	224 - Homeland	679 - Montecito Heights		687 - Pomona	661 - Temple City
237 - Cottonwood Canyon	222 - Idyllwild	676 - Monterey Hills		235 - Quail Valley	238 - The Farm (Wildomar)
171 - Country Club	633 - Industry/La Puente/ Valinda	641 - Monterey Park		688 - Rancho Cucamonga	690 - Upland
215 - Country Road	634 - La Canada Flintridge	259 - Moreno Valley		138 - Rancho Dominguez	214 - Valle de los Caballos/LomaVista
123 - County Strip	635 - La Crescenta/Glendale	680 - Mount Washington		285 - Reche Canyon	164 - Valmonte
614 - Covina	172 - La Cresta	693 - Mt Baldy		268 - Redlands	183 - Vista Del Oro
174 - Crest	204 - La Cresta/ Santa Rosa West	208 - Murrieta East		272 - Rialto	668 - Walnut
286 - Crestline Area	684 - La Verne	206 - Murrieta West		252 - Riverside	125 - Walteria
616 - Diamond Bar	103 - Ladera Heights	153 - N Redondo Bch-El Nino		166 - Rolling Hills	669 - West Covina
617 - Duarte	234 - Lake Elsinore East	154 - N Redondo Bch- Gliden Hills		225 - Romoland	170 - West Palos Verdes
618 - Eagle Rock	245 - Lake Elsinore North	151 - N Redondo Bch-Villas N		651 - Rosemead/S. San Gabriel	131 - West Torrance
140 - East Carson	242 - Lake Elsinore Northeast	152 - N Redondo Bch-Villas S		627 - Rossmoyne & Verdu	195 - West Wilmington
110 - East Hawthorne	239 - Lake Elsinore South	678 - N. Whittier		652 - Rowland Heights	202 - W Deluz/Sandia/Ranchos/ S Rosa
675 - East Los Angeles/ City Of Commerce	241 - Lake Elsinore West	250 - Norco		288 - Running Springs Area	670 - Whittier
196 - East Wilmington	673 - Lake View Terrace	137 - North Carson		155 - S Redondo Bch-N of Tor	240 - Wildomar
177 - Eastview RPV	105 - Lennox	115 - North Gardena		220 - Sage	226 - Winchester
619 - El Monte	677 - Lincoln Hts	116 - North Gateway		274 - San Bernardino	109 - Wsebrn/Ramona/Burlgh
141 - El Segundo	267 - Loma Linda	108 - North Hawthorne		689 - San Dimas	269 - Yucaipa/Calimesa
621 - El Sereno	121 - Lomita	642 - North Hollywood		654 - San Gabriel	
264 - Fontana	637 - Los Feliz	101 - North Inglewood		655 - San Marino	
290 - Forest Falls Area	212 - Los Ranchitos/Santia Ranchos/	112 - North Lawndale		193 - San Pedro North	